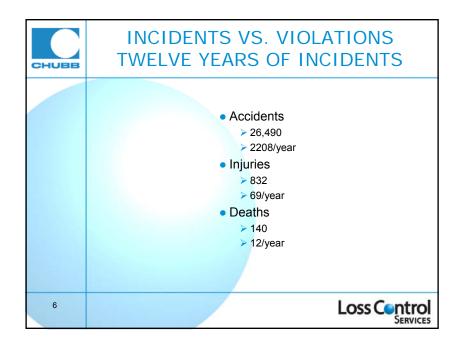


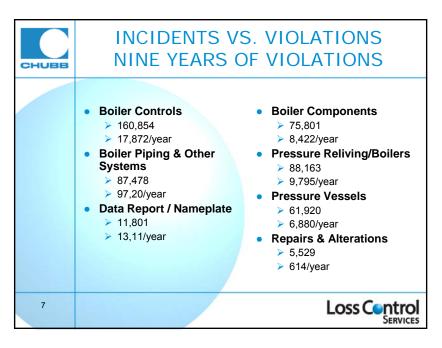
CHUBB	WHY DO WE PERFORM JURISDICTIONAL INSPECTIONS
	<ul> <li>Public Safety</li> <li>Accidents</li> <li>Injuries</li> <li>Loss of Life</li> <li>Mandated by Law</li> <li>Identify Violations</li> <li>Service (Insurance Industry &amp; Third Party Inspection)</li> </ul>
2	Loss Centrol Services







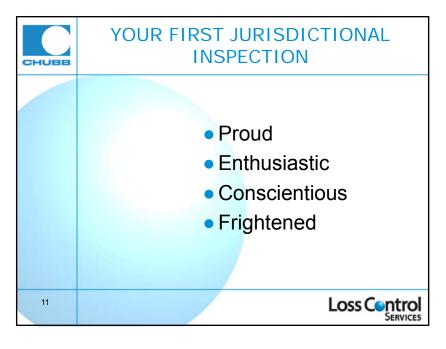




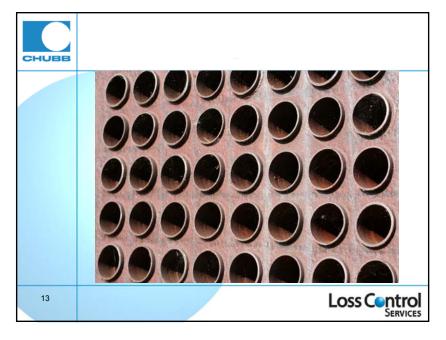
CHUBB		INCIDENTS VS. VIOLATIONS 2001-2003	
	Incidents  Accidents  5,371  1,790/year  Injuries  196  65/year  Deaths  25  8/year	Violations  • Total Violations  > 130,468  > 43,489/year  • Violations/Accident  > 24  > 8/year  • Violations/Injury  > 665  > 221/year  • Violations/Death  > 5,218  > 1,739/year	
8		Loss Control Services	



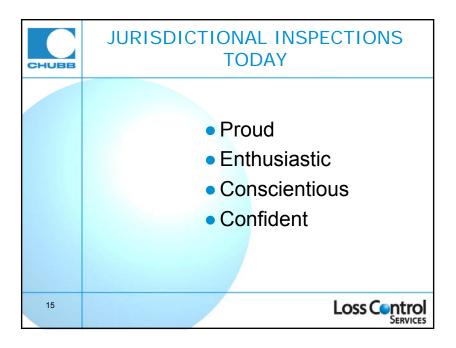


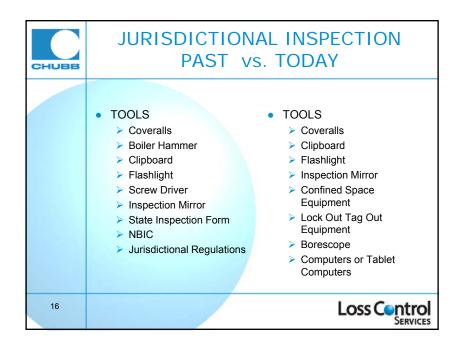


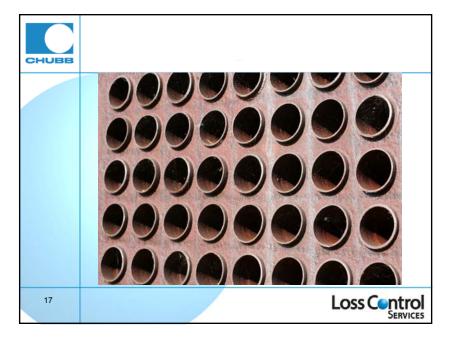


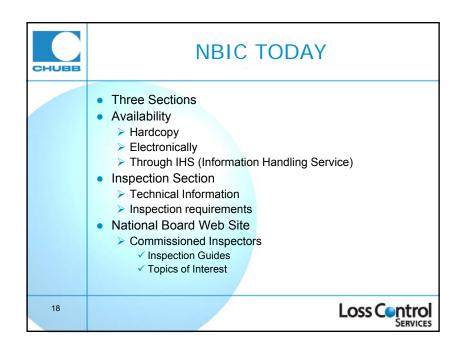


CHUBB	OUTSIDE INFLUENCES
	<ul> <li>Good representative of your company</li> <li>Good representative of the jurisdiction</li> <li>Ensuring safety to the public</li> <li>People have their equipment prepared for inspection</li> <li>Sufficient time to complete a thorough inspection and build a relationship</li> <li>You have other duties outside of jurisdictional inspections</li> </ul>
14	Loss Control Services















CHUBB	NEGATIVE RESULTS OF INFLUENCES
	<ul> <li>Complacency</li> <li>Taking short cuts</li> <li>Not following inspection requirements</li> <li>Inspections with no one present but you</li> <li>Compromise safety</li> <li>Falsifying reports</li> <li>Missing violations</li> <li>Higher potential for incidents</li> </ul>
22	Loss Centrol Services

СНИВВ	HOW CAN WE HELP
	<ul> <li>Become part of the solution</li> <li>Is their more work than one person can do properly?</li> <li>Does the person need technology training?</li> <li>Annual Inspection Code of Conduct Training</li> <li>Audits</li> <li>Required by Quality Assurance Manual (NB369)</li> <li>Complete as a joint visit &amp; provide feedback</li> <li>Talk with the jurisdiction</li> <li>Some jurisdictions are doing audits</li> <li>Are you getting results?</li> </ul>
23	Loss Centrol Services

